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OGDEN STOKES

February 16, 1999

Mr. Henry M. Walker Boult, Cummings, Conners & Berry 414 Union Street, Suite 1600 Nashville, TN 37219

RE:

Application of BellSouth BSE, Inc. for a Certificate of Convenience and

Necessity to Provide Intrastate Telecommunications Services

Docket No. 98-00879

## Dear Henry:

I am enclosing with this letter BellSouth BSE's response to the First Set of Data Requests filed by the Southeast Competitive Carriers Association in the above referenced matter. Copies have been served on the Authority as well as counsel for parties of record.

Should you have any questions or require anything further at this time, please do not hesitate to contact me.

Sincerely,

GFT/lb

cc:

Robert C. Scheye

BellSouth BSE, Inc. Tennessee Regulatory Authority Docket No. 98-00879 SECCA'S First Set of Data Requests February 16, 1999 Number 1

**REQUEST:** 

Please provide a copy of any document or other communication referring or relating to the reason for and/or against the establishment of BSE and/or describing the proposed operations of BSE. This request includes, but is not limited to, any such document or communication prepared by consultants for use by BellSouth Telecommunications, Inc., or any of its parents, subsidiaries, or affiliates, referring to or related to those topics.

**RESPONSE:** 

The information requested by SECCA is contained in a study performed for BellSouth BSE, Inc. ("BSE") by Andersen Consulting. No such information, to BSE's knowledge, exists with any other BellSouth Corporation affiliate.

The Andersen Consulting study is voluminous (20 volumes) and contains trade secret and proprietary marketing information. This study has been provided to intervenors' counsels in North Carolina, Florida and Louisiana upon the execution of a Protective Agreement. With the entry of an appropriate Protective Order and provisions made to assure that the proprietary and trade secret status of the study is maintained if used in a hearing, this same study material will be provided. BSE would provide the study at its counsel's office in Nashville.

In the interest of time and expense, BSE provides the following: The above referenced study was utilized in three other states. In both North Carolina and Florida, BSE has been approved statewide, and its certificate is pending in Louisiana. BSE does not believe there is anything relevant in that material to this proceeding and that the production of this voluminous study is unnecessary.

Response provided by:

Robert Scheye BellSouth BSE, Inc. 2727 Paces Ferry Road Building 200, Suite 1100 Atlanta, Georgia 30339

## **CERTIFICATE OF SERVICE**

I, Guilford F. Thornton, Jr., hereby certify that I have served a copy of this response on the individuals listed below on this the 16<sup>th</sup> day of February, 1999.

Jon E. Hastings Boult, Cummings, Conners & Berry 414 Union Street, Suite 1600 Nashville, TN 37219

James Lamoureux AT&T 1200 Peachtree St., N.E. Atlanta, GA 30309

K. David Waddell Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243-0505

Guilford F. Thornton, Jr.